

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 04662 251107Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----251203Z 036477 /46
R 251012Z MAY 77
FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC 2790
INFO USDOC WASHDC

UNCLAS TEHRAN 4662

E.O. 11652: N/A
TAGS: BEXP IR
SUBJ: SALE OF TACHOGRAPHS IN IRAN

REF STATE 112426

1. EMBASSY HAS LEARNED THAT GOI ISSUED REGULATIONS LAST WINTER, POSSIBLY EMANATING FROM IRANIAN NATIONAL POLICE, REQUIRING ALL TRUCKS TO BE EQUIPPED WITH TACHOGRAPHS. BECAUSE TACHOGRAPHS MUST BE IMPORTED, ORIGINAL DATE OF MARCH 21 WAS POSTPONED RECENTLY TO JULY 22, 1977. COMMITTEE COMPOSED OF VICE CHIEF OF IRANIAN NATIONAL POLICE, DIRECTOR OF THE TRUCKERS' COOPERATIVE (MR. M.B. SEDGHI), AND SEVERAL TRUCK OWNERS WERE EMPOWERED TO SET NEW TARGET DATE. ONLY 3,000 OUT OF AN ESTIMATED 53,000 TRUCKS ARE NOW REGISTERED FOR PURCHASE AND INSTALLATION OF TACHOGRAPHS. HOWEVER, ORDER HAS NOT BEEN RESCINDED BY GOI.

2. MR. SEDGHI INFORMED EMBASSY THAT TRUCKERS' COOPERATIVE HAS CONTRACT WITH LOCAL FIRM, IRAN KAVEH INDUSTRIAL MANUFACTURING COMPANY, TO SEEL TACHOGRAPHS FOR 12,500 RIALS EACH (INCLUDING INSTALLATION). COOPERATIVE IS TO RECEIVE 300 RIALS COMMISSION FROM IRAN KAVEH FOR EACH TACHOGRAPH SOLD.

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3. IRAN KAVEH PRODUCES MACK TRUCKS UNDER LICENSE IN IRAN. IT ALSO IMPORTS VEEDER ROOT TACHOGRAPHS MADE IN SCOTLAND (HEAD OFFICE IN HARTFORD, CONN.) AND YAZAKA TACHOGRAPHS FROM JAPAN. INSTALLATION ARRANGED THROUGH TRUCKING COOPERATIVE CONTACTS. DR. HASSAN MARANDI, TECHNICAL MANAGER OF IRAN KAVEH,

EXPRESSED INTEREST IN RECEIVING INFORMATION OF
ENGLER-SANGAMO TACHOGRAPHS. EMBASSY WILL SEND BROCHURE
ON FILE.

4. EMBASSY UNABLE DETERMINE FOR WHOM ENGLER IS PRODUCING
TACHOGRAPHS. EMBASSY HAD BEEN INFORMED THAT VEEDER-ROOT
WAS PROBABLY SUCCESSFUL BIDDER OF TENDER, REFTEL
TEHRAN 1186, WHICH REQUIRED BIDDERS TO GUARANTEE
MAINTENANCE, REPAIR SERVICE AND SPARE PARTS. DID ENGLER
WIN PART OF CONTRACT? WHO IS AGENT HERE?
MIKLOS

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Message Attributes

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